

# Engineering a Smarter Future Together

Leveraging the power of connected data to accelerate  
innovation and digital transformation.



# About Akkodis

Smart Industry is connecting people, data and machines, creating opportunities for new and improved business models, optimized and automated processes, informed decision making, and new user experiences.

Akkodis is a global Smart Industry leader, with digital, engineering and R&D capabilities that leverage the power of connected data to accelerate innovation and digital transformation. We co-create and pioneer solutions that help solve major challenges, from accelerating the clean energy transition and green mobility, to improving user and patient centricity.

This combined IT and engineering expertise brings a unique end-to-end solution offering, with four service lines – **Consulting, Solutions, Talent, and Academy** – to support clients in rethinking their product development and business processes, improve productivity and minimize time to market.

Empowered by a culture of inclusion and diversity, our 50,000 tech experts in 30 countries across North America, EMEA and APAC, combine best-in-class technologies and cross industry knowledge to drive purposeful innovation for a more sustainable tomorrow.

We are passionate about Engineering a Smarter Future Together. Akkodis is part of the Adecco Group.

## Akkodis Australia

With 1,300+ technology professionals across six locations in Australia (Sydney, Melbourne, Brisbane, Adelaide, Canberra and Perth), we work with our clients to deliver 'Smart Industry' technology domain specializations in Digital Transformation, Data & Analytics and AI, Application Modernization, and Cloud & Infrastructure, for a diverse range of industries. We partner with the largest public and private sector organizations to deliver solutions, helping our customers enhance their organizational productivity, processes, and competitiveness.



# Akkodis' Technology Capabilities

## Technology Consulting

Akkodis' technology experts design, build and operationalize the right solutions to help you improve organizational outcomes, enable better decisions, and automate processes. We deliver cross-industry technology and digital engineering expertise, enabling, supporting and skilling our clients and partners to accelerate innovation.

At Akkodis we partner with our clients to deliver focused business outcomes and sustainable value from their technology investments. We work with leading partners such as Microsoft and Amazon Web Services (AWS) as part of a broad ecosystem recognizing the importance of Cloud, Applications, Data and Connectivity solutions to enable effective technology and business strategies.

## Data, Analytics & AI

Akkodis' Data Analytics and AI services deliver intelligent solutions that improve tasks in existing enterprise systems and processes, as well as creating new capabilities not possible with legacy technology.

We help you leverage the potential of business analytics & artificial intelligence in data analysis and turn vast amounts of information into meaningful insights for your company. By taking advantage of AI, machine learning and predictive modelling to process data from multiple sources and to identify opportunities, trends, relationships, or issues, businesses can optimize operations, mitigate risks, and increase the velocity of innovations.

Akkodis has developed a Business Analytics service offering, underpinned by our skilled consultants, unique delivery models & methodologies, and our own analytics platform. We future proof your organization by delivering cutting edge technology, intelligence, cost savings, business continuity, and tangible ROI.



### Application Modernization

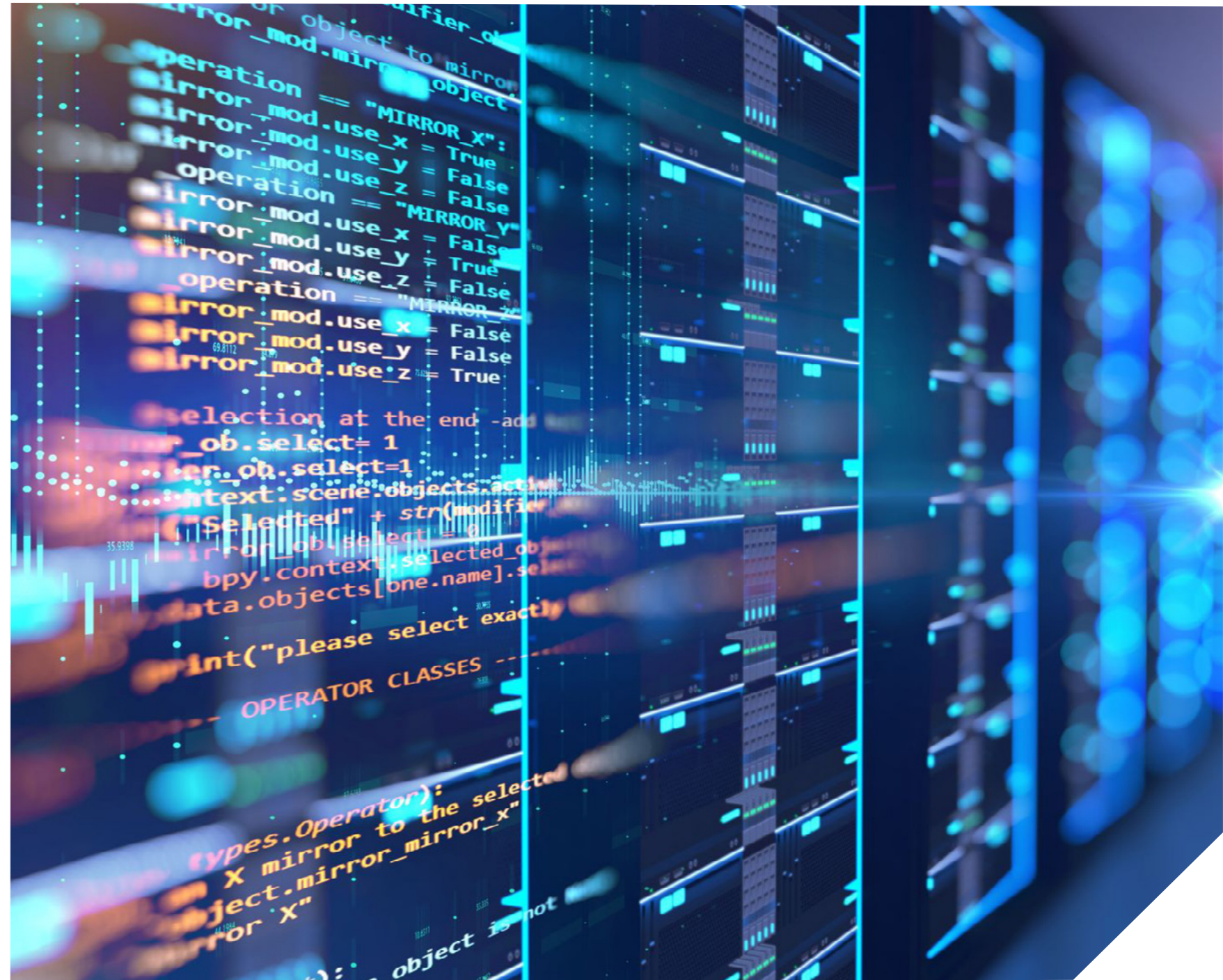
Akkodis' approach to application modernization focuses on the function, user experience, agility, and operational effectiveness of the application portfolio. We use iterative delivery approaches and DevOps methodology to avoid big-bang system replacements. Modernizing an application can take several forms, including re-platforming, replacing, or expanding the components of an application portfolio.

Benefits of Application Modernization include:

- Creating new business value from existing applications
- Redeployment of operating budget to invest in business innovation
- Improvement of portfolio-wide integration to support business agility and productivity
- Efficient deployment of new applications and updates.

### Cloud & Infrastructure

Our Cloud Foundation model delivers fast, secure, and cost-effective cloud capabilities from building the right cloud strategy to modernizing your legacy applications. We provide end-to-end cloud services and solutions to re-imagine your business on the cloud. Our partnerships with Microsoft and Amazon Web Services (AWS) allow us to deliver solutions based on vendor best-practices, with a large team of Cloud certified Akkodis consultants.





**Microsoft Partner**

2022 Partner of the Year Winner  
Inclusion Changemaker Award

## Microsoft

Partnered with Microsoft since 2017, Akkodis works with you to understand the challenges and opportunities that are unique to your business. We use the best components of Microsoft technology to collaboratively design, construct, test, implement, and support your business thanks to our strong Microsoft partnership and technological competence in Data Analytics, Business Applications, and Cloud solutions.

As a result of our successful Microsoft partnership and solutions practice, Akkodis has won 3 Microsoft Awards:

1. Microsoft Global Partner of the Year Award - Inclusion Changemaker, Social Impact, 2022
2. Microsoft Global Data Analytics Partner of the Year Award, 2019
3. Microsoft Country Partner of the Year Award - Australia, 2019.

*“The partnership between Microsoft and Akkodis has developed valuable solutions to sustainability problems. With the innovative Azure IoT services combined with the smartest minds at Akkodis, we are excited about the innovative solutions that have come to the forefront, to engineer a smarter future together.”*

Soren Lau, General Manager ASIA IoT Partner Ecosystem, Microsoft

## Amazon Web Services (AWS)

Partnered with AWS since 2013, Akkodis’ services begin with security, integration, availability, and cost in mind, ensuring that deployed solutions best meet customer expectations. The Well-Architected principles of cloud engineering are at the heart of our AWS engineering practices, ensuring the best outcomes for our customers now and in the future.

Akkodis holds over 250+ AWS certifications and has AWS Competencies in Government and Security Services and participates in multiple AWS Programs such as the Public Sector, Well-Architected and Service Delivery. Our latest AWS partner achievements can also be found on the [AWS Partner Finder](#).

We have successfully executed major transformational projects (including Business Process transformation in government) on AWS, including across Public Sector, that have modernized clients’ business and application services using Akkodis’ deep technology consulting expertise to deliver end-to-end solutions on the AWS Cloud.

*“Our attention to security, compliance, fault tolerance, automation and cost effectiveness means you can trust Akkodis as your experts in implementing your AWS Cloud workloads.”*

# Delivery Capabilities

## Business Analysis

At Akkodis, we work closely with you to turn your business vision into reality. Our consulting expertise helps you distil what you need to do into practical and workable elements that drive positive change and achieve your goals.

We approach business analysis (BA) with flexibility, pragmatism, and deep subject matter expertise. We bring together the latest industry thinking and international methodologies to define what best fits your specific needs and enables sustainable change for you.

We employ industry best practice tools and methodologies - such as the IIBA®'s BABOK® Guide - customized to your initiative. Our best-in-class tools, templates, communities, and certified practitioners, provide the IP and resources to enable every stage of the business evolution and realization process.

## Managed Services

Akkodis managed services can deliver significant benefits to your business. By reducing your IT resource requirements and modernizing your technology environment, managed services can reduce costs, improve business outcomes, and ensure ongoing optimization of your digital portfolio. Clients look to Akkodis to manage complex cloud ecosystems that are continually evolving in an evergreen environment.

We use our deep domain knowledge in managed services and leverage our global partnerships so you can focus on your core business with certainty of service levels and outcomes for your stakeholders. Our managed services enable support, maintenance and operations, and enhancements and improvements to systems and processes.

From large enterprises, critical business applications and legacy solutions, Akkodis managed services are agile and pragmatic, designed to support and optimize your technology environment. With flexible, multi-tiered pricing models, we provide on-shore, off-shore and hybrid service models tailored to your evolving needs.



## Program & Project Management

Akkodis' highly experienced project and program delivery teams develop our approach methodology and solutions to suit your organizational needs and goals. We have developed a 'fit-for-purpose' way of working, built on open communication with our clients and clearly defined program and project parameters.

Our proven project and program management methodologies are based on a range of tools, templates, and quality assurance frameworks with the flexibility to match each clients' specific criteria. While we consistently apply best practice management, we know not to get locked into a purely conventional approach. We adapt our ways of working to best suit yours. This also applies to the technologies we use.

While we have trusted vendor relationships, we are independent and product-agnostic, so we are free to choose or develop the best integrated systems for your unique needs.

### Systems Integration

Akkodis has broad industry experience, deep technical expertise and commitment to a vendor-agnostic approach that puts your needs first; a team with the specific skills and experience in dealing with multiple stakeholders, systems, vendors, and methodologies

Akkodis has deep experience implementing complex systems integration (SI) and software solutions, delivered by multi-disciplinary teams of expert practitioners; enthusiastic thought-leaders who understand your environment, the complexities of new technologies, and how to leverage and optimize existing solutions wherever possible.

This integrated, multi-disciplinary approach to SI makes the development and integration journey much faster and cost-effective for our clients. Each discipline has a methodology or best practice approach associated with it.

### Testing and Quality Assurance Services

At Akkodis, the domain-specific testing and QA solutions we provide span the entire software lifecycle. With a wealth of testing and quality assurance skills specific to your industry and environment, we understand quality assurance and your domain intimately.

Our approach ensures robust test management, planning and process reviews and improvements, and health checks for test programs, projects, and teams.

Our testing and quality assurance services include:

- Early-stage consulting
- Current-state capability reviews
- Quality management planning
- Policy development
- Programs to help you create a center of excellence for testing.



### Management Consulting

Smart thinking unlocks insight and enables decision making, creating clarity, capability, and the confidence to act. Akkodis Management Consulting brings clarity and alignment to help obtain the business results you want. Results characterized by a clear strategy and high performance. Results that enable you to become a 'lighthouse' organization.

We work at the intersection of strategy, business performance, risk and change to drive innovation and digital transformation solutions that enable a more sustainable tomorrow. We offer seven core services, each of which we tailor according to our client's specific needs. These include:

- Strategic Planning & Roadmapping
- Operating Model Design
- Integrated Risk Management
- Digital Transformation
- Change
- Ideation and Innovation
- Decision Conferencing.

# Solutions & Platforms

## Söze

Today, Police must deal with huge volumes of digital information in investigations and intelligence operations. Sifting through these datasets looking for important information is time consuming and requires huge effort from investigators. Specialist analysts' skills are often required but are hard to access. Working with our Clients and Partners and applying our 10+ years of experience in Law Enforcement and Justice, Akkodis has developed the Söze Analytics Platform to address this need.

Söze can ingest huge volumes of digital information, discover entities of potential interest to law enforcement, and importantly also discover the relationships between those entities. Using the power of the cloud and artificial intelligence, further insights can be discovered from information assets connected across multiple data domains.

Söze can discover and analyze networks of people, locations, phone calls, messages, and images. Videos, documents, financial information, and social media. It can also identify locations, objects, and faces in images via machine learning and image analytics, making it an extremely beneficial platform for police today.

## Jury Management System

Following the successful launch in Australia in 2014, the Akkodis Jury Management System (JMS) makes it easier and faster for jurors to navigate their way through the justice system.

It is a unique cloud-based solution which optimizes the jury management selection process by streamlining and automating the selection activities and improving service quality and efficiency.

The JMS was first implemented by the New South Wales (NSW) government to improve stakeholder engagement, remove manual processes, and provide a process and cost saving to court jurisdictions.

The JMS system also improves the user experience for prospective jurors and judicial administrators. With enhanced accessibility and responsiveness, JMS enables clear and consistent messaging for a quality user experience.

The JMS improves processing time with 300 people checked-in for jury service in less than 30 minutes, compared to more than three hours under the old manual system.





### Modern Analytics Platform

Data and Analytics are fast becoming a crucial element of organizational success. By capturing the right information and extracting powerful insights, organizations can make better decisions, prevent potential problems before they arise, unlock efficiencies, improve performance and deliver better customer service.

It's why Akkodis developed our Modern Analytics Platform – a templated, proven and cloud-based solution that helps organizations of all sizes and across all industries develop sophisticated analytics capabilities in less than 12 weeks, using our four key components:

1. Knowledge Mining Accelerator
2. Analytics Accelerator Platform
3. Web Accelerator Platform
4. Söze

We develop a clear, practical plan for implementation and can also work with you to develop a compelling business case for analytics in your organization. By leveraging pre-built technology templates and delivery modules, we can deliver a fully scoped, customized and operational solution for data acquisition, data exploration and data visualization. You can start accessing the insights you need, and demonstrating business value to your stakeholders, incredibly quickly.



# Akkodis Tech Talent

With the demand for IT and engineering talent at an all-time high, choose a partner who can help you staff smarter.

Akkodis Tech Talent is the professional recruitment services line of our business. When you need skilled professionals, it is important to access candidates whose skills, attitude and availability match your requirements.

Our unique sourcing model lets us tap into a high-quality talent pool and identify staff that best match your business needs. Akkodis' reputation for quality and delivery success, along with a nationwide presence means we attract high calibre candidates across all geographies and capabilities.

With highly skilled consultants and technicians across the country, and an unparalleled reputation for permanent and temporary placements across Australia, clients can be confident that they have access to the best and the brightest.

If you are interested in learning more about Akkodis Tech Talent and how it can help your organization, please contact:

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# Akkodis Academy

## Close your organization's skills gap with Akkodis Academy

**We enable companies to close the skills gap, offering an innovative service approach, based on individual skilling solutions tailored to the ever-evolving smart world.**

An increasing number of technology and engineering decision makers agree that a skills gap exists in their industries. Additionally, many of these same leaders say that it's becoming difficult to fill roles that require cutting-edge skills in fields such as Software Development, Data Analytics, Cloud, and Cyber Security.

Akkodis Academy is an innovative educational and employment advancement solution developed to address the demand for technical resources within the job market. Our consultants and clients have access to a range of industry-leading upskilling and reskilling training programs that add value to business initiatives while simultaneously promoting career progression opportunities for our tech talent consultants and our clients.

Our training is delivered through diverse models and includes instructor led, remote, part-time, informal, online or a blended learning solution to upskill and reskill the technology workforce.

Our goal is to ensure that our consultants have the specialized skills they need to deliver world-class technology solutions on assignment, as well as ensuring that our clients are well equipped with the necessary technological skills of an ever-demanding industry.

The combination of Akkodis Academy and Tech Consulting, with the capacity, capability, and experience to deliver the fundamental technology capabilities required by our clients, setting us apart from our competitors. Our unique position at the intersection of talent, technology and training allows us to bring together the essential elements for enabling businesses to digitally transform at scale. Providing the right people, processes, and platforms across all facets of technology is at the core of Akkodis' business model.

## You benefit from our candidates' unique skill sets.

Akkodis has joined forces with industry-leading training partners. Through these partnerships, Akkodis Academy candidates gain experience working on an extensive array of individual and collaborative-based projects. In addition to learning technical skills, they also gain valuable soft skills such as leadership, communication, public speaking, and teamwork.



## Tech Academy Immersive Graduate Programs create unique opportunities through work-integrated learning.

Akkodis Academy offers our clients exclusive access to up-and-coming tech talent from our national learner ecosystem. Our work-integrated programs identify, develop, and certify young talent for entry-level roles in Data Analytics, Cybersecurity, Cloud and Applications, ensuring our clients can address current or future skills shortages in these areas.

Students gain access to a range of expert lectures, immersive programs and events that introduce them to the latest knowledge and practices from around the world. They can earn industry certifications while learning from some of the best in the business, while also developing the professional skills and demeanor to succeed in modern corporate settings.

Our clients that partner with us in this program gain access to a sustainable pipeline of aspiring tech professionals who have been exposed to deep technical concepts and have actively honed their soft skills through collaborative learning with their peers and seniors.

Since our ecosystem is set up for lifelong engagement, we will continue to support any of your hires with continuous upskilling and professional networking opportunities to ensure they are always at their best.

[Learn more about Akkodis Academy](#) or contact our team:

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# Why Akkodis?

## Making connections

Digital Technology is creating new opportunities for businesses. The convergence of technologies such as AI, Analytics, Cloud and Automation are empowering businesses to excel. Akkodis is at the heart of this technology convergence. As a global community of specialists, we connect the smartest people and businesses to the innovative opportunities they need to thrive. We connect our clients with the best minds and develop the smartest solutions to help them adapt, explore, and seize opportunities to outperform their competitors. This means that whether our clients are looking for highly skilled people, end-to-end project delivery, outcome-based services, or innovative technology solutions, we can provide the local expertise and global scale to ensure success.

## A global team of experts

Businesses need speed, agility, expertise, and scale. They need the right people, working together, in the right ways. We train, develop, and connect our multiple specialists and colleagues to a world of opportunity to learn, share, grow and excel. With Akkodis Centers of Excellence and Delivery Centers across the globe, we can foster cross-domain expertise to deliver results for complex projects and services. We are here to connect the most intelligent problem solvers, to define tomorrow and beyond.



## The Akkodis Difference

- **Expertise in Smart Industry**  
Cultural alignment with smart firms
- **Akkodis Academy Digital** talent incubator and skill accelerator
- **Tech Talent Services Delivers** technical temporary staffing, and staff augmentation services
- **Migration Garage** Standardized and automated process for Cloud transformation services
- **Customer-Centric Solutions** Tailored solutions for unique business and client specific requirements
- **Easy Collaboration** Standardized quality process, relationship model and governance structure
- **ONE Global Network** Center of Excellence & Delivery Centers: Delivery capabilities and expertise to ensure that vast technological and knowledge resources are at our customers' disposal
- **Innovation Labs** Our intrapreneurs and experts use emerging technologies to build competitive advantage for our clients.

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accelerate innovation and digital transformation.

**AKKODIS**

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